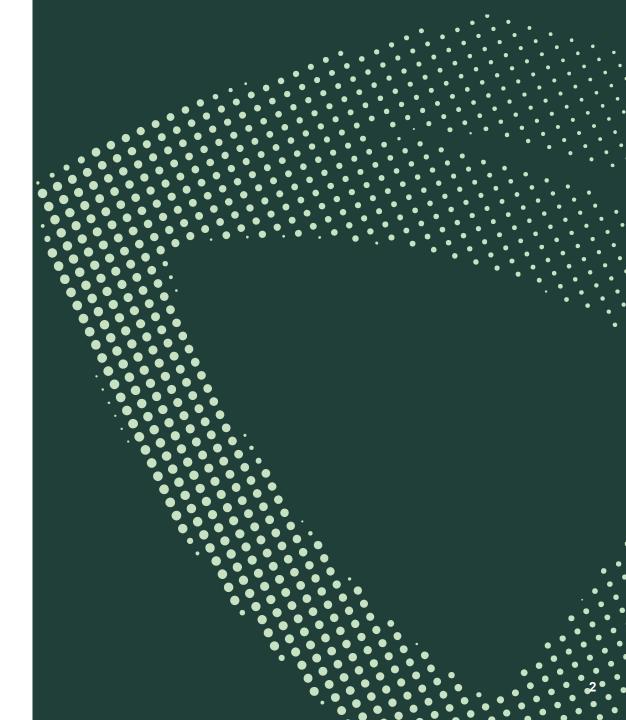


Welcome to Metrc

Testing Facility Webinar – October 23, 2025

Agenda

- 1 Metrc New York implementation
- 2 Metrc onboarding
- 3 Key system features
- 4 Metrc resources
- 5 Q&A



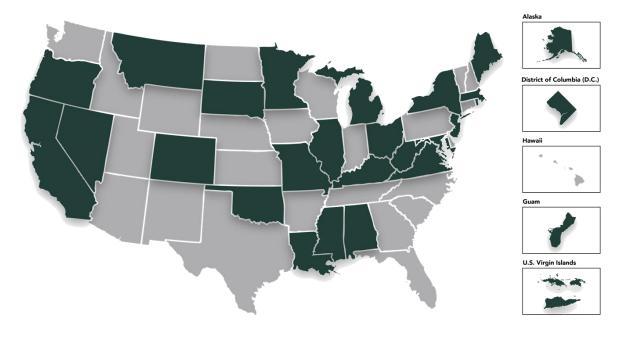
Implementation plan



Who is Metrc

Company overview

Metrc helped pioneer the legal cannabis industry through launching a track-and-trace technology solution that supports market security, public safety, and business compliance.

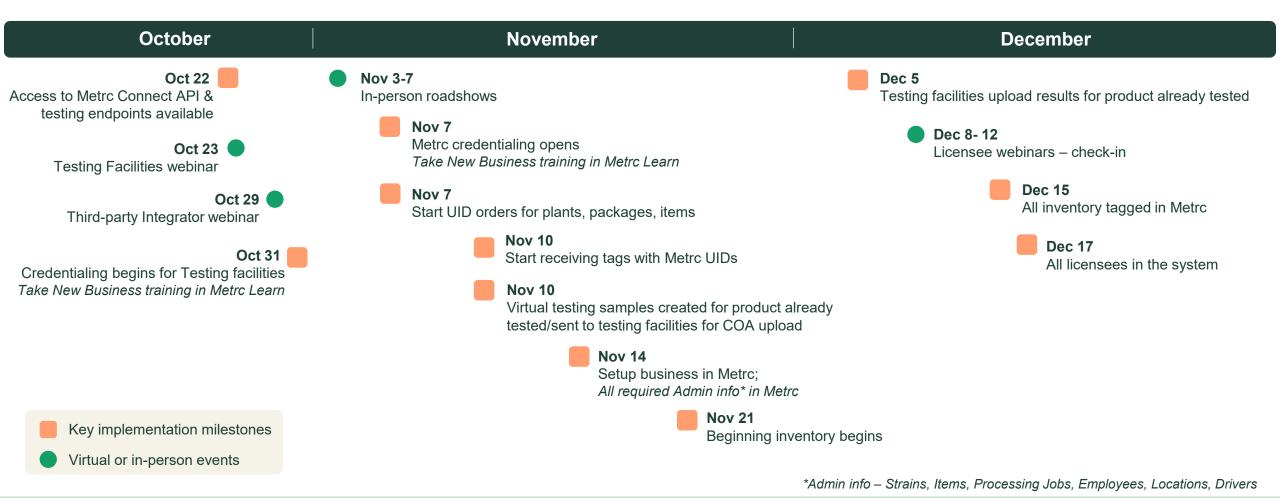


- 10+ years of business experience in supply chain processes and tracking including: Cannabis (10+ years), Air Cargo, etc.
- Most experienced and tenured provider of cannabis regulatory technology
- Currently contracted with 30 regulating bodies
- Serves more than 520,000+ industry users and 58,000+ licensed businesses
- 390+ Third-party integrators leveraging Metrc's API



Implementation timeline

This timeline is intended to guide a smooth transition and onboarding into the Metrc system. Updates will be posted on the Metrc New York State Partner Page and the OCM Seed-to-Sale page, with administrators also receiving regular email notifications.





Testing Facilities Licenses

What to expect as a Testing Facility in your first few weeks onboarding into Metrc. The following actions and timeline are recommended to ensure a smooth and complete market transition to Metrc.

Timing	Actions	Documentation
Week 1	Welcome to Metrc introduction webinar	 Recording + Slides to be shared
Week 2	 Register for Metrc Learn and complete New Business Fundamentals training Get Credentialed in the Metrc system Set up your business and Admin dropdown (Employee permissions, etc.) 	Metrc LearnMetrc Support (portal)Getting started with MetrcBeginning Inventory guide
Week 3	 Take the Metrc Training: Testing Facility in Metrc Learn Receive Testing Facility resource materials (Advanced Testing Facility Training is a prerequisite) Order UIDs for Metrc Packages 	 Metrc Expert (in system) Metrc Learn (training) Testing Facility User Guide NY CSV Test Batch Template Spreadsheet
Week 4 & beyond	 Develop Standard Operating Procedures (SOP) for Metrc Prepare for Electronic Testing for pre-existing product 	Metrc Expert (in system)Metrc Learn (training)

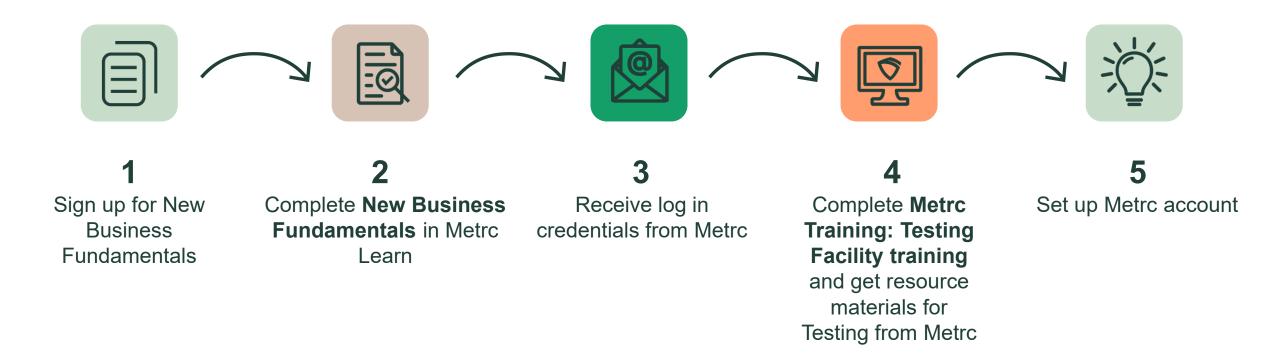


Onboarding to Metrc



Getting started with Metrc

Your first steps in getting credentialed into the system.

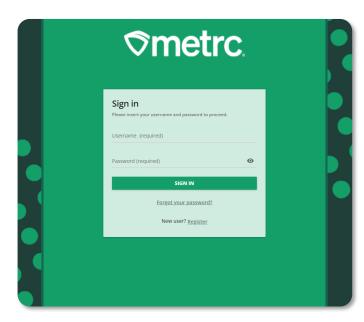


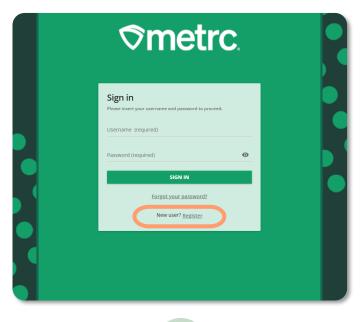


Metrc New Business Fundamentals

Available October 31

To begin with Metrc, all new users must create an account in Metrc Learn.







1

Navigate to Metrc Learn https://learn.metrc.com

2

Click "Register" next to New user?

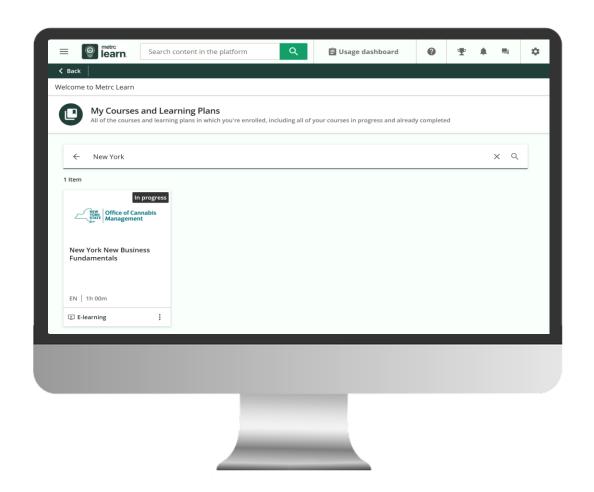
3

Complete registration to setup your user profile



Metrc New Business Fundamentals

Once you complete the training and pass your assessment, your information will be sent to Metrc Support.







Receive and validate Metrc login credentials

- 1 You will receive an email from Metro containing user credentials for the Metro system.
- Log into Metrc within 72 hours of receiving your welcome email to begin working in Metrc.
- 3 Setup your User Profile including a password and security question.

From: Metrc Mail (No Reply) <noreply@metrc.com>
Sent: Sunday, September 21, 2025 10:49 AM
To: John Doe <John.Doe@metrc.com>

Subject: Welcome to Metrc New York | ny.metrc.com

Welcome to Metrc®!

Your username: John.Doe1234

Log-in and set your password here: https://-xx.metrc.com/log-in/first-time?key=ubRVPHZSSx9227jNabiJzx8ygI7e8zkT&email=

First Time log-in key: ubRVPHZSSx9227jNabiJzx8ygl7e8zkT

Your e-mail: john.doe@metrc.com

Log-in key and link expire: 9/22/2025 10:48 AM -04:00

If the link above expires, click here to use the Password Reset form.

Once your password is set, you will log-in here: https://xx.metrc.com/.

For assistance, please contact the Metrc Support Team at support.metrc.com or +1-877-566-6506



Additional Metrc Learn training

Metrc Training: Testing Facility is required.

- 1 Login to Metrc Learn
- 2 Navigate to Assigned Coursework
- 3 Take the mandatory *Metrc Training: Testing Facility*
- 4 Receive the Metrc resource materials



Setting up your business

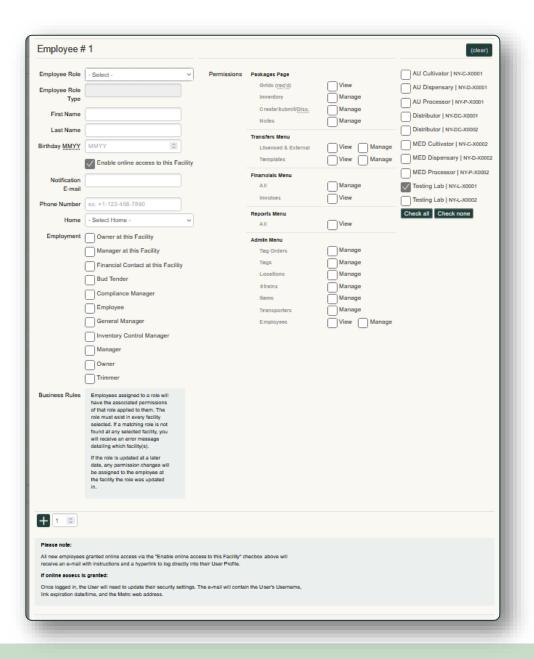


Adding Employees

Admins should setup employees and system permissions.

Adding employees and setting employee permissions is accessible through the Admin dropdown on the navigational toolbar.

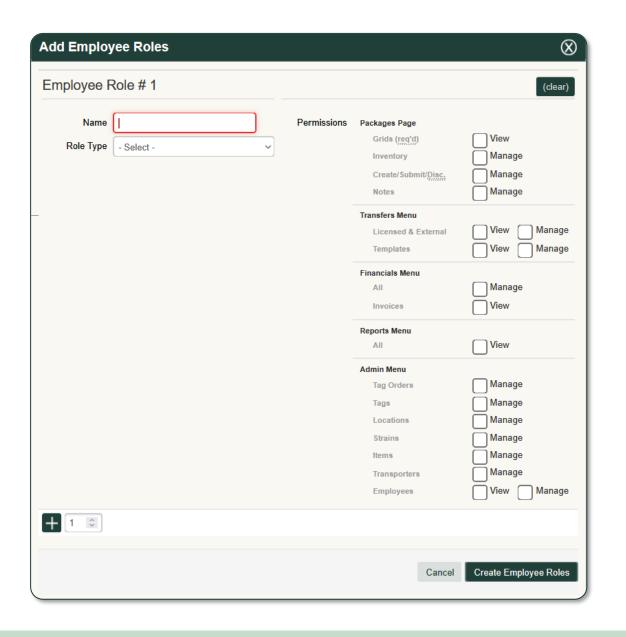
- All Employees information need to be entered and saved.
- Online access does not need to be granted.
- Proper View or Manage permissions should be set based on the user's role.
- Employees and permissions can be added or removed at anytime.





Employee Roles

Employee Roles can be set up for ease of entry for permissions of one or multiple employees.





Locations in Metrc

Locations should mirror how your testing facility is set up physically.





Package tracking

Leveraging effective RFID technology, the Metrc platform offers rich functionality to all parties in the ecosystem while using barcodes as a redundancy system.

Each package tag UID is fitted with electronic chips that carry proprietary coding about the plants they are assigned to and includes supplemental information unique to each licensed business.

Available to order once credentialed – Oct. 31

 Package Tags with UIDs come printed with an adhesive backing to affix to package



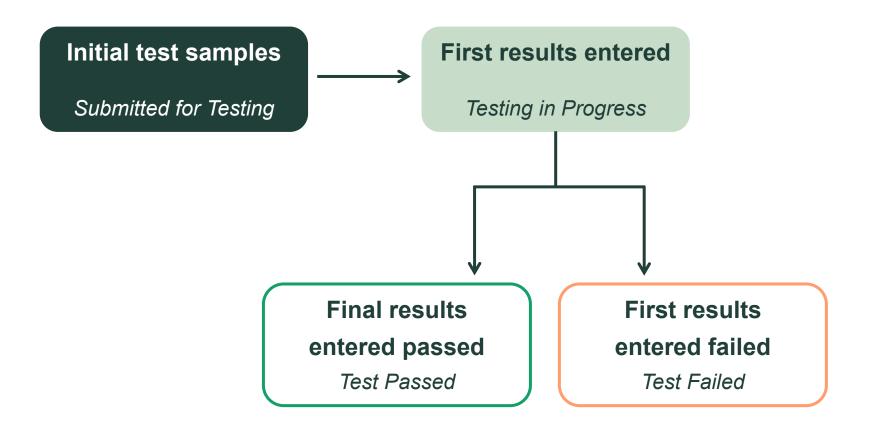


Key system features



Product testing overview

Below is the simplest flow of product testing in Metrc.

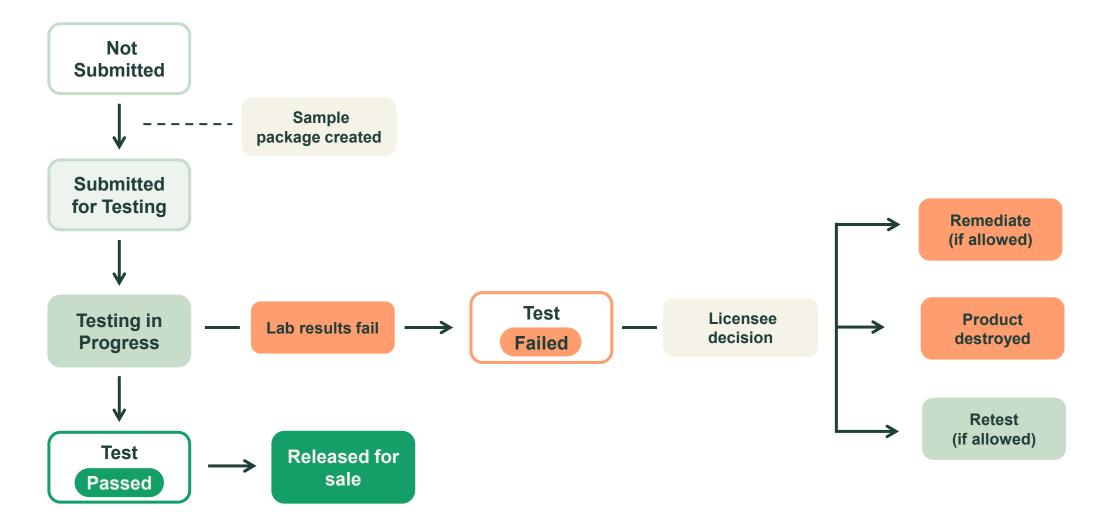


Possible testing statuses in Metrc

- Not Submitted
- Submitted for Testing
- Testing in Progress
- Test Passed
- Test Failed
- Retest Passed
- Retest Failed



Lab Test "Passed" vs. "Failed"



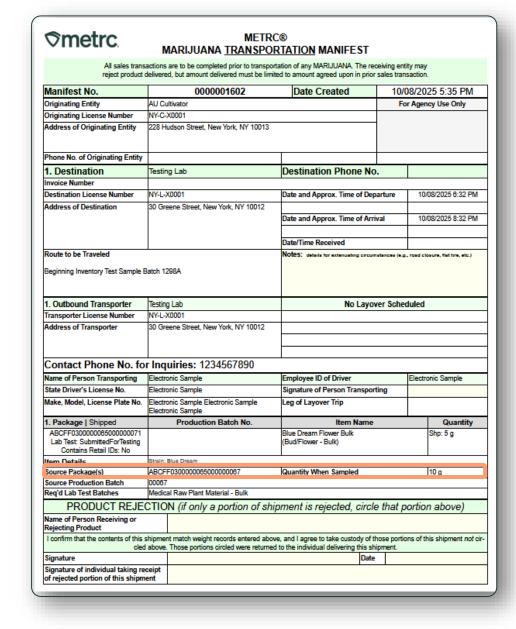


Transfer Manifests

Key takeaways for receiving a transfer.

- A transfer can be rejected entirely or one or more packages from it can be rejected.
- When Testing Facilities sign the Metrc manifest and accept the test samples into their possession, they are responsible for ensuring the information on the manifest is correct & accurately reflects the samples collected.

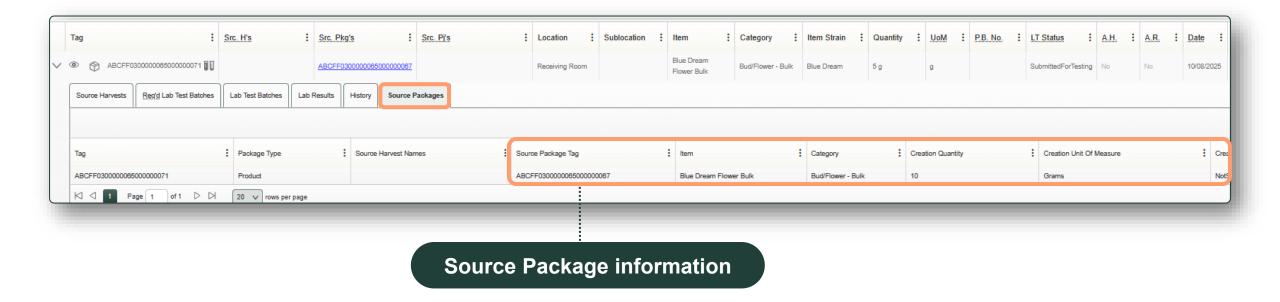
Note: Detailed information and best practices will be provided in the Metrc New Business Fundamentals.





Viewing Information on a Manifest

Ability to view the Quantity of the Source Package that was sampled from once that sample is received.



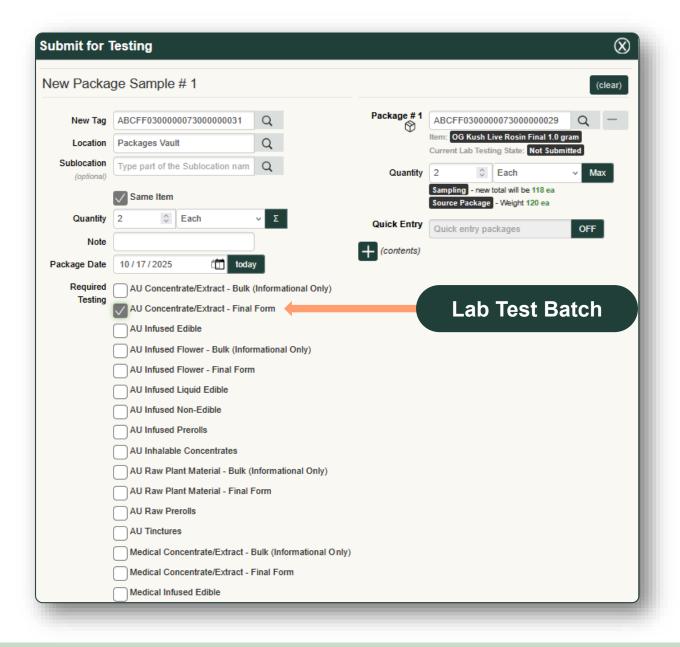


Creating a test sample



Creating a test sample

The Lab Test Batch is chosen when creating a test sample.

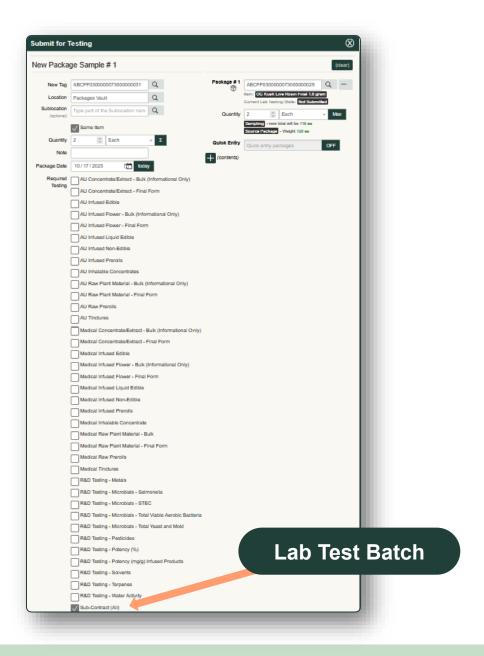




Sub-contract test samples

Creating a sub-contract test sample in Metrc.

- Sub-contract test samples are created from existing test samples.
- Retention/Reserve samples are created at the licensee's location as regular packages.



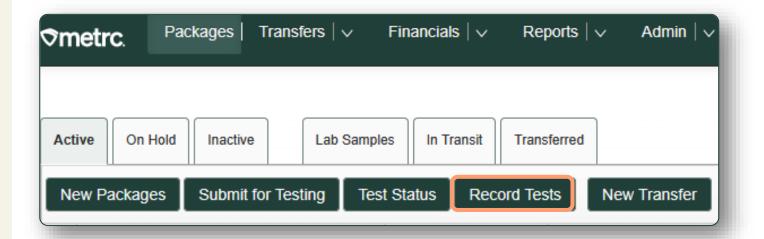


Recording Test Results



Recording Test Results

Located in Metrc under Packages > Active tab > Record Tests

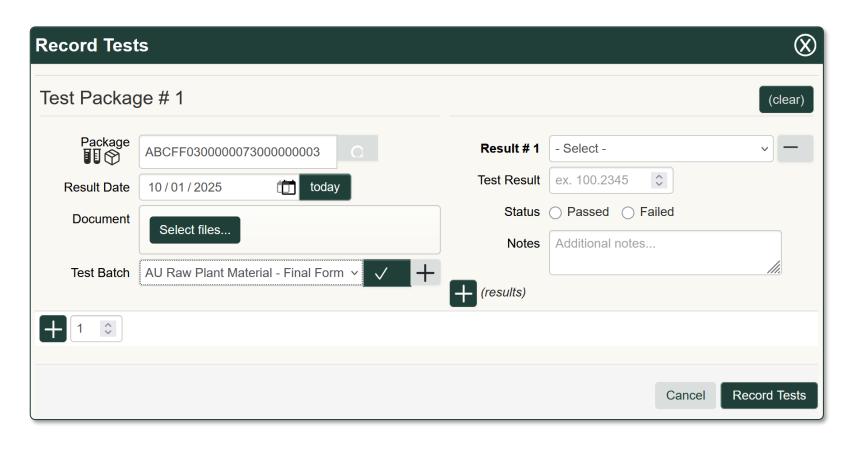




Recording test results

There are three ways to record test results.



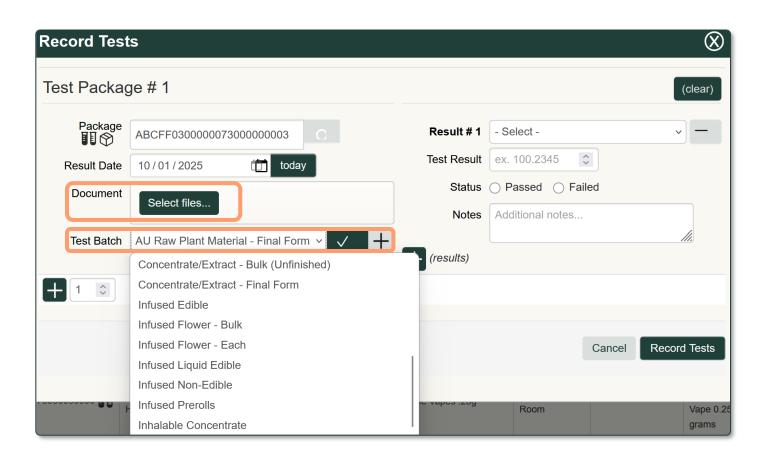




Recording test results

Located in Metrc under Packages > Active > Record Tests.

- The appropriate Test Batch must be selected from the dropdown options.
- Once selected, make sure to click the "Apply" checkmark icon.
- To add another Test Batch to the Test Package, click the "+" icon.





Data Import Queue

Allows users to upload and manage large volumes of data efficiently while reducing manual work and errors.

Located next to Support on the navigational toolbar and marked with this icon

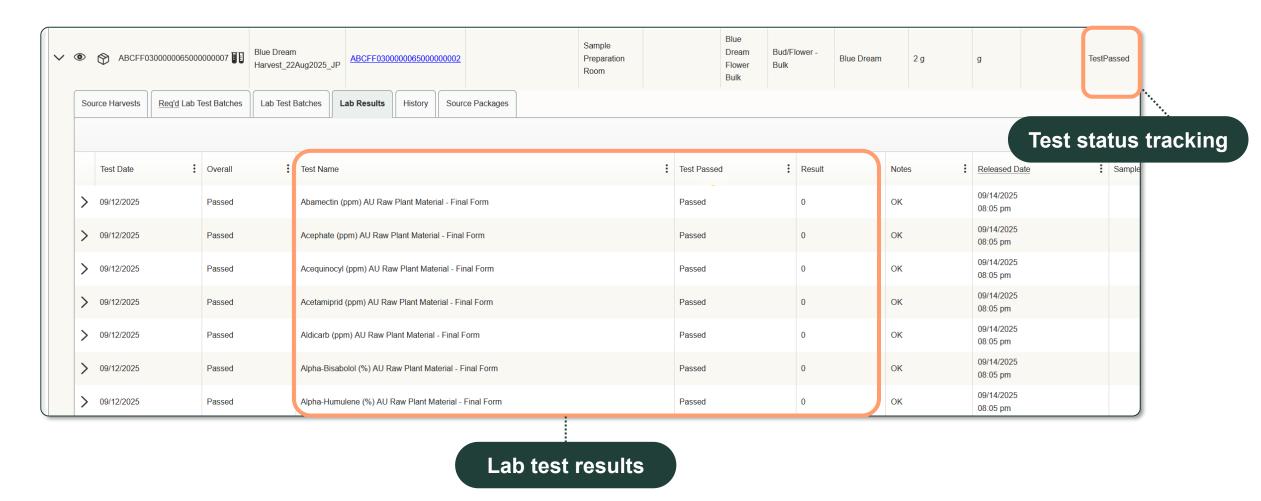
- ✓ 10,000 rows (1 MB in size) capacity
- Concurrent file processing
- Error handling
- Real-time notifications





Lab test results tracking

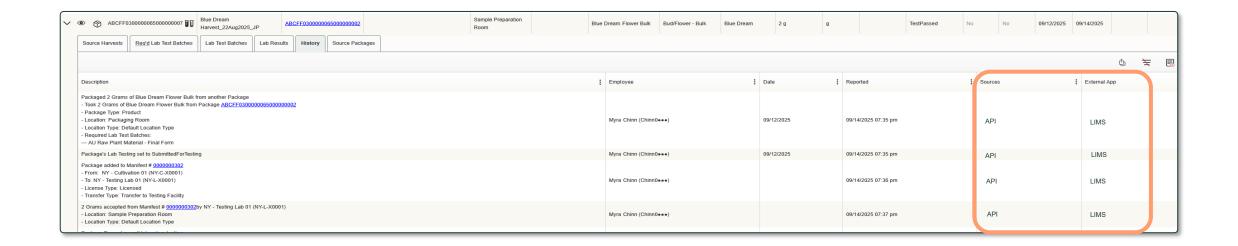
All test results that were entered by the testing lab for the product that is in the package is visible.





Package History

Easily view the Package History Source – User or CSV (File Import) and API or LIMS.





Certificate of Analysis (COA)

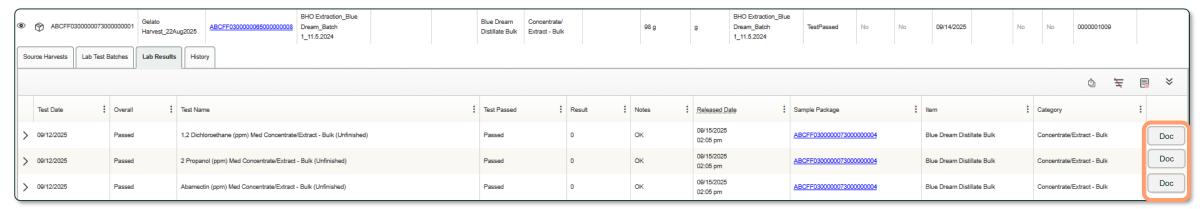
Uploading a COA button.





Certificate of Analysis (COA)

COA uploaded – Licensee view



Licensees can view the uploaded COA by selecting the "Doc" button





API connections

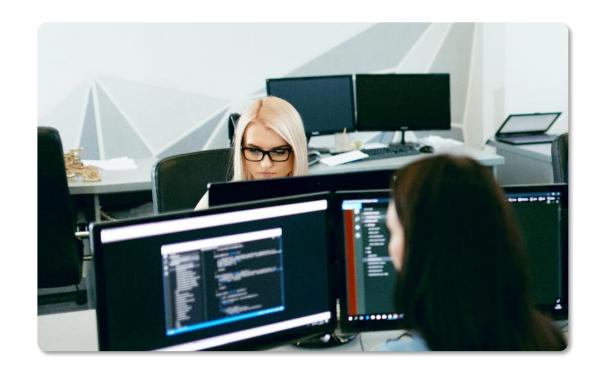


Third-party Integrators in New York

All TPIs will be on Metrc Connect.

Metrc.com/validated-integrators/

- Easy to find licensed businesses in Metrc's validated integrators list.
- Search and sorting functionality helps users find what they need quickly and easily.



Reminder: LIMS integrators must go through the standard integration process. Please coordinate with your provider on the transition plan.

Metrc resources



Testing Facility resource materials

To ensure you receive resource materials, make sure these are completed.



Mandatory Training

- New Business Fundamentals
- Metrc Training: Testing Facility*



Whitelist email addresses

- NoReplyMetrcTesting@metrc.com
- NoReply@metrc.com

Complete training to gain access to:

NY Testing Facility User Guide

NY CSV Test Batch Template Spreadsheet

*After you are credentialed into Metrc



Metrc resources

A glance at several resources to support your journey with Metrc



Support

Our dedicated support team is available through phone and online portal access.

• **Phone**: 877-566-6506

• Online: Support.metrc.com

• **Available**: M-F, 8 a.m. ET – 10

p.m. ET

What to know: Our team is here
to help in your journey with
cannabis compliance. We not only
have a dedicated team for
answering specific questions, but
a library of self-help materials for
navigating the system.



Training

On-demand training platform with over 300+ courses right at your fingertips.

• Access: Learn.metrc.com or through mobile app: Go Learn

• **Available**: 24/7, 365 days

 What to know: Metrc Learn, our on-demand training portal allows for users to create personabased learning journeys, access over 300 courses and more! Select trainings also include interactive pieces allowing you to practice new skills out of the production environment.



Metrc Expert

Access support documentation directly in the Metrc system.

 Access: Available when you log in to your Metrc instance

• **Available**: 24/7, 365 days

 What to know: Metrc Expert is our Al-powered chat tool that allows you to ask questions in the Metrc system as you work in real time without having to spend time sifting through documentation.



Metrc.com

Additional information and resources to supplement your needs are available on Metrc.com

• Access: Metrc.com

• **Available**: 24/7, 365 days

 What to know: Metrc.com offers additional resources including case studies, blogs, guides, and more! Also, for state specific information, navigate to your state partner page to access bulletin documentation (which can also be found in the support portal).



Metrc Support

The Metrc team is here to help!

Every question and conversation counts, and our dedicated support team is here to help.

Our support teams have been with us for a long time – they know and love the industry – so whether you are seeking help navigating the Metrc system, facing technical challenges, or have a general inquiry, we take every interaction seriously and do everything we can to find a resolution quickly.

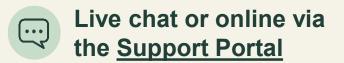
You can access Metrc Support by phone or online through our Metrc Support portal, which offers the ability to:

- Create a new support case
- View real-time case status
- Live chat with a Metrc Support agent
- Access help documentation and articles

To sign up for the portal, ensure you have Metrc system access.

Scan this QR code to access the portal



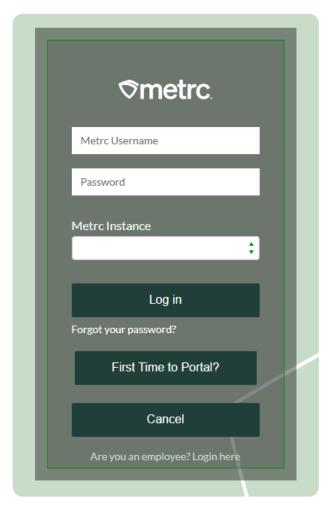


Phone: 877-566-6506

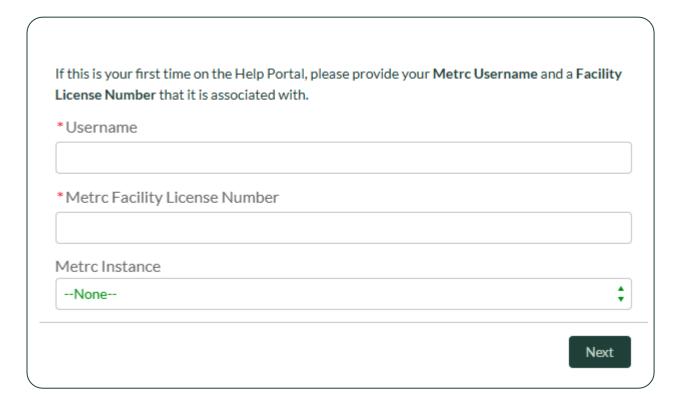


Access the Support Portal

Login page and first-time users.



Complete this form to access the Metrc Support portal





Sharpen your Metrc skills

Access Metrc Learn, our interactive training resource with 300+ courses





- ✓ Easily track and share your progress
- ✓ Available on-the-go through a mobile app







Access help right in the Metrc system

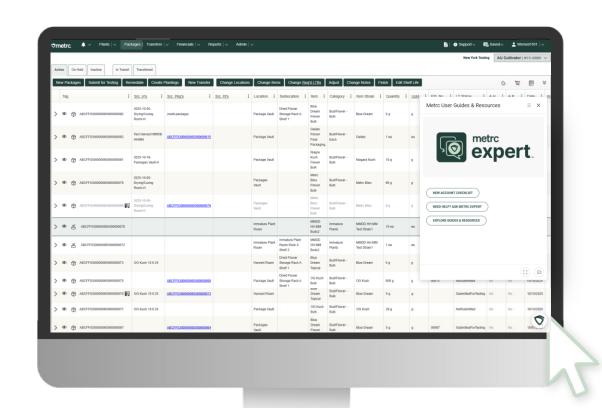
Metrc Expert

knowledge base

An innovative state-specific knowledge base is accessible through a widget in the Metrc system.

Leveraging AI, as you interact with the tool and ask questions, it will drive automated responses and deliver personalized customer support with faster responses.

- ✓ Access knowledge base resources directly in the system
- ✓ Minimized disruption to workflows
- ✓ Answers to your questions in seconds
- ✓ Generate a support case or live chat with Metrc Support if further help is needed





Metrc website & New York partner page

Access state-specific information, and more!

⊘metrc.



Welcome to the New York state partner page

We're excited to share the implementation plan and timeline for Metrc, which includes key milestones for licensed businesses, recommendations for trainings and documentation to support your onboarding, and resources available as you begin using the system. All information, including registration links for upcoming virtual and in-person events, will be posted on this landing page and shared directly with license administrators by email. Please check back regularly as we will update this page with the most up to date information, including updating the FAQs.

Implementation Plan

- Implementation plan
- FAQs

Coming soon!

- Program overview
- Training information
- Other resources and information



Thank you!

If you have additional questions, reach out to Metrc Support

Phone: 877-566-6506

Live chat or online via the Support Portal

