

Bulletin Number: MN_IB_0057	Distribution Date: 03/17/2026	Effective Date: Ongoing
Contact Point: Metrc Support	Subject: “Deli Style” Cannabis Flower	
Reason: Metrc and OCM are providing license holders with instructions for “deli style” sales of cannabis flower and how that is accomplished.		

Greetings,

Metrc, along with the Minnesota Office of Cannabis Management, is excited to provide guidance to the Minnesota market for proper procedures to sell “deli style” cannabis flower. This bulletin will describe:

- The use of “deli style;”
- A new item category for “deli style” sales;
- Creating “deli style” packages in Metrc;
- Selling “deli style” cannabis flower.

Please find a detailed description of this on the following pages.

“Deli Style” Definition & Item Category

“Deli style” allows for a dispensary to sell cannabis flower product directly from a bulk flower batch. When selling this way, consumers or patients can order the flower in whatever amount they wish, within their allotment, and the budtender will weigh out that amount on demand.

To accurately distinguish bulk flower from flower meant to sell as “deli style,” OCM has added a new item category. This item category is “CANNABIS FLOWER DELI-STYLE (BULK).” All cannabis flower that will be sold to the end consumer or patient as “deli style” must be in this Metrc item category.

Cannabis flower intended for “deli style” sales must be transferred to dispensaries using the “deli style” item category. All bulk cannabis flower intended for sale at a dispensary must be packaged in Metrc under the item category “CANNABIS FLOWER DELI-STYLE (BULK).” Bulk cannabis flower purchased under any other category must be repackaged before being sent for retail sales.

Creating Deli Style Packages

To create a “deli style” package in Metrc, the item must first be created using the new item category. Once completed, the bulk cannabis flower package must be repackaged in Metrc using the new item category – see **Figure 1**.

Figure 1: Repackaging into “Deli Style” package

The screenshot shows the 'New Packages' window in Metrc. The 'New Package # 1' section includes fields for 'New Tag' (ABCF030000076E000000035), 'Location' (Product Vault), 'Sublocation' (Type part of the Sublocation nam), and 'Item' (Deli Style Sota Diesel). The 'Package # 1' section shows 'Package # 1' (1A4FF01000000CC000000177), 'Item: Frisian Dew Bulk Flower 100g', and 'Current Lab Testing State: Test Passed'. The 'Quantity' is set to 100 Grams. A 'Packaging' note indicates 'new total will be 31 g'. The 'Quick Entry' section has 'Quick entry packages' set to OFF. The 'Package Date' is 10/20/2025 and the 'Expiration Date' is 12/03/2025. A '+ 1' button is visible. A blue information box contains the following text:

When the selected Item has a configured Shelf Life Date (Expiration Date, Sell By Date, Use By Date):

- When the new Package is a Production Batch or Opening Balance Package:
 - The new date will be calculated based on the new packaged date and the configured number of days*.
- Otherwise:
 - If at least one ingredient (source) Package has the Shelf Life Date, this date is inherited.
 - If none of the ingredient (source) Packages has the Shelf Life Date, then a new date will be calculated based on the ingredient packaged date and the configured number of days.
 - For both cases, if more than one ingredient package meets the condition, then the most restrictive date is used in the calculation.

*Configured number of days in the Item Category.

Buttons for 'Create Packages' and 'Cancel' are at the bottom.

Please note that retailers can bring “deli style” cannabis into “CANNABIS FLOWER DELI-STYLE (BULK)” from a Tribal Regulatory Authority (TRA). Retailers should not have to repackage into a “deli style” package as described above.

Recording Sales from Deli Style Packages

Once the package is transferred to a dispensary and is ready to sell to consumers, it will be sold the same as any other product. The only difference is that the weight that the consumer requested will be used for the quantity sold.

For example, if the consumer wanted 3.5 grams, 3.5 grams would be weighed out and packaged and the quantity would be entered as 3.5 grams; if they requested 7 grams, the quantity would be entered as 7 grams – see **Figure 2**.

Figure 2: Package Quantity Sold

The screenshot shows the 'Record Receipts' interface. At the top, it says 'Sales Receipt # 1' with a '(clear)' button. Below that, the 'Sale Date/Time' is set to '03/06/2026' with a 'today' button and a time selector showing '10 : 28 AM'. The 'Package # 1' field contains the ID '1A4FF030000076F000005006' with a search icon and '(clear)' button. The 'Quantity' field is highlighted with a red box and contains the value '7'. The unit is set to 'Grams' with a dropdown arrow and a 'Max' button. The 'Available' weight is '444.5 g' and the 'Total Price' is '\$ 40.00'. A 'Transaction Details' section contains several input fields: Invoice Number (ex. 123), City Tax (\$ ex. 100.23), Discount Amount (\$ 0.00), Price (\$ 40.00), County Tax (\$ ex. 100.23), SubTotal (\$ ex. 100.23), Excise Tax (\$ ex. 100.23), Municipal Tax (\$ ex. 100.23), and SalesTax (\$ ex. 100.23). At the bottom, there is a '+ (package)' button and a quantity selector set to '1'. 'Cancel' and 'Record Sales Receipts' buttons are at the bottom right.

You may need to communicate with your third-party integrator for the best way to set up your point-of-sale (POS) system.

Metrc resources

If you have any questions, or need additional support, the following resources are available:

Contact Metrc Support by navigating to [Support.Metrc.com](https://support.metrc.com), or from the Metrc System, click the Support area dropdown on the navigational toolbar and click support.metrc.com to redirect to the portal.

Please note: If accessing the portal for the first time, a username (which is established when logging in), the respective state and “Facility license number”, and a valid email to set a password are required.

Metrc Learn: Metrc Learn was designed to offer interactive educational opportunities to enhance Metrc system users’ skills and provide various training options based on experience level.

In addition, the learning system is organized into facility-specific programs made up of various courses. To login or register for an account, visit [Metrc Learn](#).

Access additional resources: In the Metrc system, click on the Support area dropdown on the navigational toolbar and select the appropriate resource, including educational guides, manuals, and more.

Thank you for your continued partnership.